Cagamas – National Mortgage Corporation of Malaysia

ASMMA Annual Meeting 5 December 2024



Latest Housing Finance Development In Malaysia





- 1. Property sales growth moderated to 1.1% in 2Q24 (1Q: 21%) driven by lower sales of property valued less than RM500,000
- 2. Malaysia's house price growth eased to 0.9% YoY in 2Q24 (1Q: 3.5%), while declined by 2.1% on a sequential basis (1Q: 1.0%)
- 3. Meanwhile, unsold completed units continued to decline, signalling potential improvement in housing affordability



- 1. Growth in **residential loans disbursed moderated to 3.3% in August 2024**, in tandem with slower residential property sales growth
- 2. However, outstanding residential loans growth remains resilient at 7.5% in August 2024, outpacing total loan growth
- 3. Meanwhile, approval rate for residential loans stood around pre-pandemic level of 43.7% in August 2024, suggesting still healthy demand for consumer to take loans

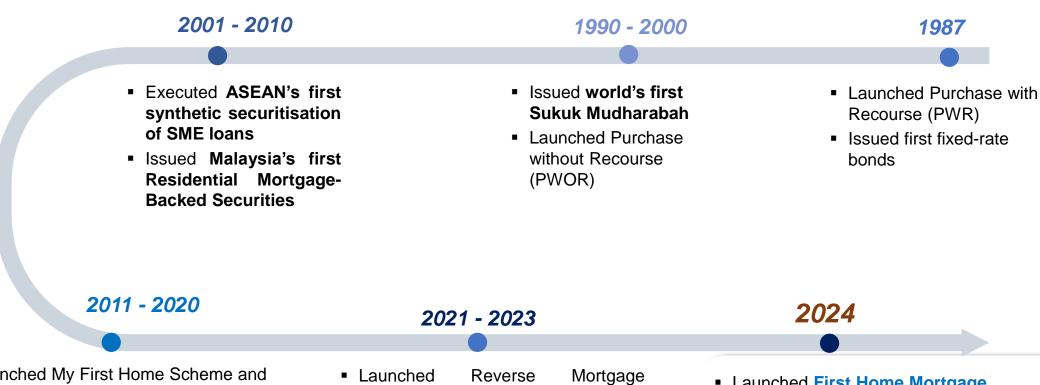


- 1. The Government has allocated RM900 million (~USD202.8 million) for 48 Program Residensi Rakyat (PPR) and 14 Projek Rumah Mesra Rakyat (PRR) as part of the social housing programme
- 2. Step Up Financing by Home Financing Credit Guarantee Scheme to provide guarantees of up to RM5 billion (~RM1.1 billion) for youth to purchase first homes, with lower repayments for the first 5 years
- 3. To promote first-time home ownership, grant personal tax relief of the following amount per person:
 - ➤ Up to RM7,000 (~USD1,577) for property value up to RM500,000 (~USD112,656)
 - ▶ Up to RM5,000 (~USD1,127) for property value between RM500,000 RM750,000 (~USD112,656 USD168,984)

Cagamas' role in developing new innovative products and solutions



Cagamas has contributed to the depth and breadth of the financial market through the launch of innovative structures



- Launched My First Home Scheme and Youth Housing Scheme
- Issued inaugural CNH, USD and HKD bonds, SGD bonds and sukuk, and the first AUD & USD floating rate note
- Issued Malaysia's first ASEAN
 Sustainability SRI Sukuk for affordable housing

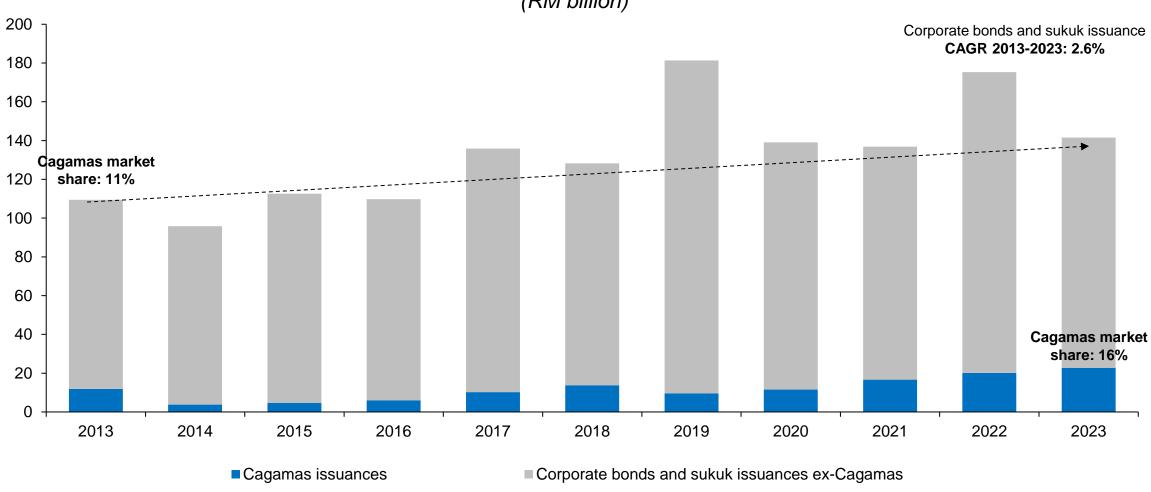
- Launched Reverse Mortgage scheme (RM) and the world's first Islamic RM
- Inaugural issuance of ASEAN Green Bond/ ASEAN Green SRI Sukuk
- Launched First Home Mortgage Guarantee Programme (FHMGP)
- Cagamas' first 3-month Social
 Repurchase Agreement (Repo) for SMEs
- Cagamas' first 3-month and 6-month
 Islamic Commercial Papers with ASEAN
 Social SRI Sukuk label

Cagamas' role in developing the domestic bond market



Consistent and stable issuances helped to facilitate corporate bond and sukuk market growth and vibrancy

Total corporate bond and sukuk issuances, including Cagamas (RM billion)

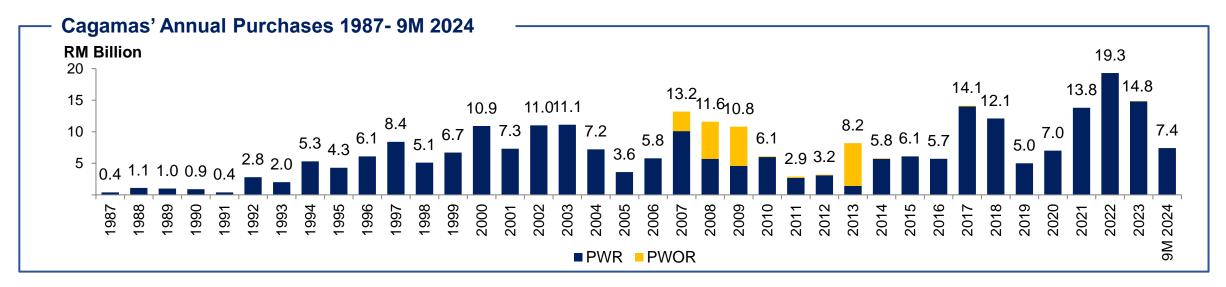


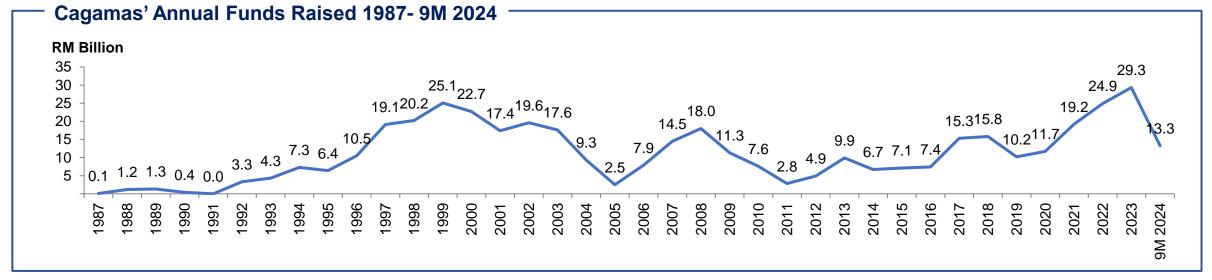
Source: Bond Pricing Agency Malaysia (BPAM)

Cagamas annual purchases & funds raised



As of September 2024, Cagamas has cumulatively refinanced housing loans in the secondary market equivalent to RM274.2 billion (USD61.8 billion) and cumulatively issued bonds, sukuk and raised other funding equivalent to RM426.1 billion (USD96.0 billion).





Notes:

Financial Indicators & Credit Strength



Financial Indicators as of June 2024

Net Operating Income

MYR180.2 mil (USD40.6 mil)

June 2023: MYR175.3 mil (USD39.5 mil)

Profit Before Tax

MYR151.6 mil (USD34.2 mil)

June 2023: MYR151.1 mil (USD34.0 mil)

Net tangible assets per share

MYR30.80 (USD6.94)

Dec 2023: MYR30.25 (USD6.82)

Cost-to-Income Ratio

17.61%

Dec 2023: 16.65%

Total Assets

MYR52,405 mil (USD11.807 mil)

Dec 2023: MYR53,819 mil (USD12,126 mil)

Shareholder Equity

MYR4,635 mil (USD1,080 mil)

Dec 2023: MYR4,554 mil (USD1,026 mil)

Total Capital Ratio

34.12%

Dec 2023: 32.04%

Return on Equity (based on PBT)

6.60%

Dec 2023: 6.85%

Credit Rating

Moody's

(affirmed on February 2024) A3 Stable

RAM Ratings Services Berhad

(affirmed in October 2024)
AAA/P1 Stable

MARC Ratings Berhad (affirmed in September 2024) AAA/MARC-1

* SIAN AWARDS 2022 * SIAN AWARDS 2022 * SIAN AWARDS 2022 * SIAN AWARDS 2022

Islamic Issuer of the Year-Quasi-Sovereign

Best ASEAN Social SRI Sukuk

Malaysia

Best ASEAN Social SRI Sukuk

Sustainable Finance



Top Issuance (Conventional)

Top Traded
Amount
(Conventional)

ESG Top Traded
Amount

Notes:

- $1. \quad \text{Please refer to } \underline{\text{https://www.cagamas.com.my/investor-relations/financial-results/}} \text{ for Cagamas Berhad' financial statements.}$
- 2. Exchange rate: USD1 = RM4.4383

Update on Cagamas Sustainability Journey



Establishment of **Cagamas Sustainability Bond/Sukuk Framework**

- ✓ Issued Malaysia's first **ASEAN Sustainability SRI** Sukuk for affordable housing in 2020
- ✓ Issued Cagamas' first **Sustainability Bonds for SMEs**

2019

Enhancement of Cagamas Sustainability Framework to include Cagamas Green Initiative



Pillar 4: Positive **Environmental Impact**

Launch of Skim Saraan Bercagar (SSB)

2021

Establishment of **Cagamas Green Agenda** (part of pillar 4)

- Cagamas' admission to the Joint Committee on Climate Change (JC3) **Sub-Committee**
- ✓ Issued Cagamas first green bonds



2023

Supporting transition financing in housing and SME sectors

2025 onwards

To establish:

- □ Cagamas Green **Homes Standard**
- □ Cagamas Net-Zero Initiative
- ☐ Green Mortgage **Guarantee Program**

2020

Establishment of **Cagamas Sustainability** Framework



Pillar 1: Promote Sustainable Home Ownership



Pillar 2: Employer of Choice

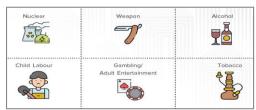


Impact

2022

Establishment of **Cagamas Sustainability Investment Framework**

Exclusion criteria for screening:



Concluded Cagamas' FIRST

2024

- √ 3-month Social Repurchase Agreement (Repo) for SMEs
- √ 3-month and 6-month **Islamic Commercial Papers with ASEAN** Social SRI Sukuk label.

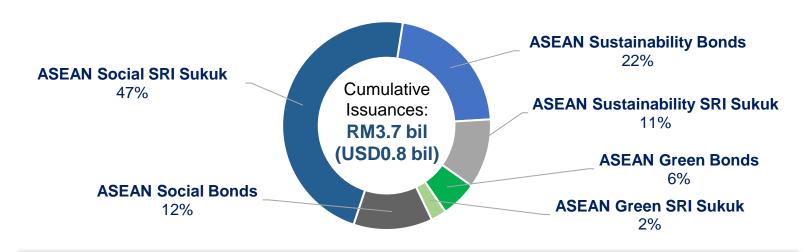


Cagamas Sustainability Bonds/Sukuk Issuances





Cagamas Green, Social and Sustainability Bond/Sukuk Issuances



Channeling funds from the proceeds of the issuances: 86% are channelled to affordable housing



Notes:

1. Exchange rate: USD1 = RM4.4383

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THANK YOU

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